

RIMOWA



CLIENT ADVISOR (F/M/D) - MILAN

Welcome to RIMOWA, the first German Maison of the LVMH Group. We are a global lifestyle brand with a mission to create the essential tools for a lifetime of travel. For more than 120 years, we've dedicated ourselves to develop unique products where function coexists with luxury, heritage with innovation, and craftsmanship with design.

At RIMOWA we believe that great ambitions demand resilient companions. It's why our tools are created with longevity in mind. Because the most meaningful journeys last more than a trip, they last a lifetime. Please join us to discover your own.

APPLICATION:

We would kindly ask you to send your complete application documents, including your salary expectations and the earliest commencement date as PDF via Email to julia.gross@rimowa.com

HR department
Julia Groß

WHAT WE HAVE TO OFFER:

This is an opportunity for those who have a desire to learn and develop competencies within a great lifestyle brand. We are looking for CLIENT ADVISOR (F/M/D) with a passion for creating memorable experiences for our worldly clientele.

YOUR RESPONSIBILITIES:

- Drive and achieve individual and team objectives and be accountable for sales results
- Welcome every client and provide the best client experience
- Advise clients across the brand and all products
- Engage with clients to develop long-term relationships, leveraging different clienteling tools, to foster brand loyalty
- Participate to client development
- Perform as a team-player, participate in all activities contributing to the overall objectives of the store
- Assist with special requests, which include but are not limited to repairs, special orders, returns, etc
- Participate in necessary stocking/restocking of the store
- Proficient and accurate use of POS system and other software as required, updating customer database
- Obtain product knowledge, company information and history, keep up-to-date with company news, be familiar with the competition
- Learn and master brand and product knowledge
- Respect RIMOWA brand standards in terms of grooming and behavior and participate in all brand trainings

- Assist in maintaining visual standards with direction from VM, corporate and management
- Maintain a professional appearance and follow RIMOWA dress code, grooming, and uniform standards
- Perform regular store maintenance functions as needed or assigned
- Follow the company's policies and procedures

PROFILE:

We would like to speak to professionals who are passionate about service, lifestyle and travel destinations.

- Client service oriented
- Great sense for details
- Passion for retail and sales
- Can do, proactive and positive attitude
- Team work oriented
- Good English level



RIMOWA GMBH
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